

CHURCHILL
COST CONSULTANTS

O V E R V I E W



**We are a full-service capital project consulting firm,
specializing in cost management, project controls, project
delivery, audit and risk mitigation.**

Our mission is to build long-term relationships with our clients by exceeding expectations and adding value on all engagements. We help clients deliver their projects on time and on budget whilst maximising productivity from existing resources. Our insights and services are the product of our experience working alongside owners, developers, and contractors on their most critical, visible, and high-stakes programs and projects.

A B O U T U S



FOUNDED

2017



AVERAGE STAFF
EXPERIENCE

15 YEARS



AVERAGE
PROJECT COST

\$350M



LOCATIONS

**LOS ANGELES
SAN FRANCISCO
DALLAS
SEATTLE
LONDON**



COST ESTIMATING

We produce detailed and conceptual cost estimates that provide value, mitigate risk and quantify life cycle assessment criteria in order to improve cost efficiency and provide realistic project expectations.

PROJECT CONTROLS

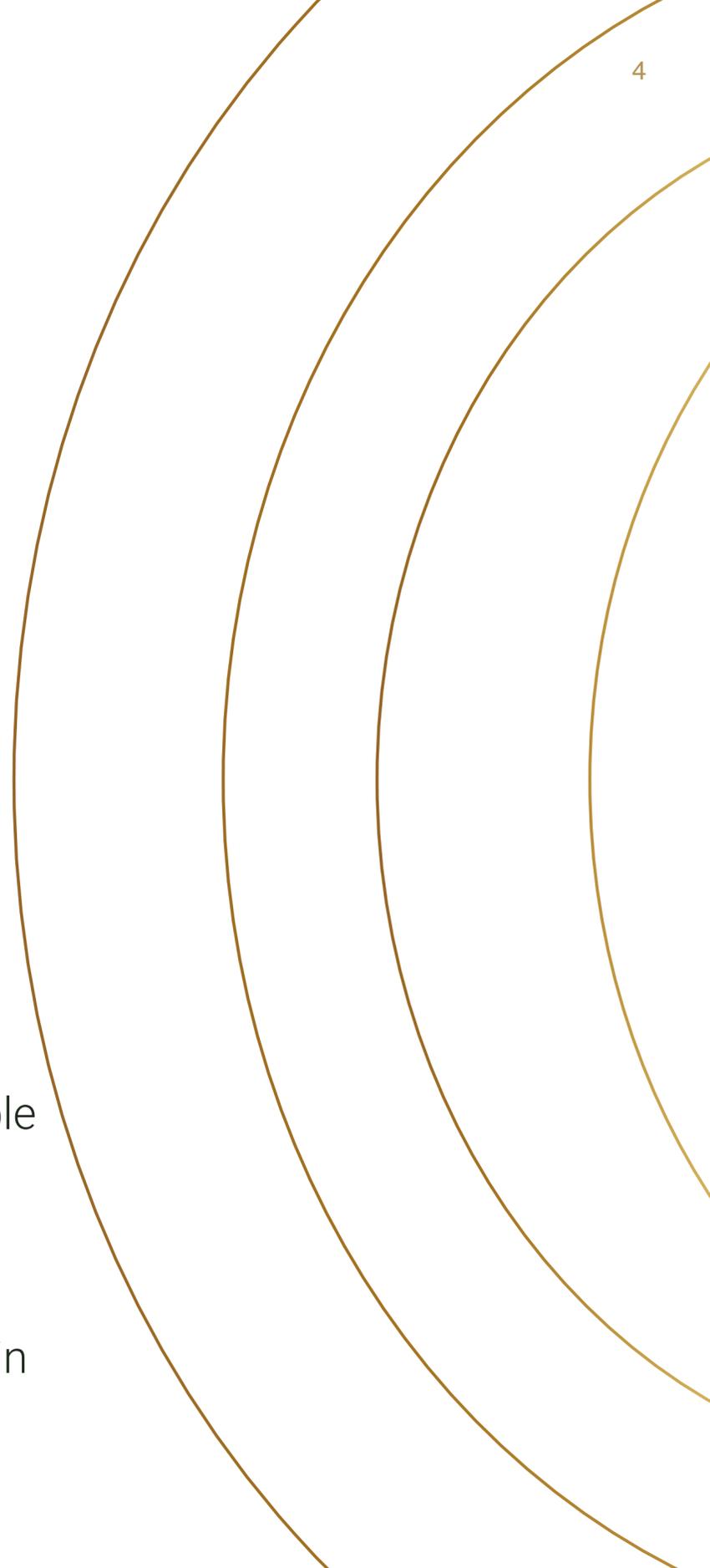
We develop, implement and administer controls that allow leadership to make informed decisions and efficiently manage projects. We embed specific cost and schedule monitoring tools into the project life cycle.

PROGRAM MANAGEMENT

We manage cost, schedule, construction, quality and most importantly, advocate on owner's behalf to ensure proper close-out and successful turnover.

AUDIT & COMPLIANCE

We provide in depth assessment of permissible cost, contract compliance and vendor/contractor performance. We identify cost recovery opportunities for owners and assist in recouping unallowable charges.





OUR CLIENTS

CHURCHILL OPERATES ACROSS VARIOUS MARKET SECTORS INCLUDING:
HEALTHCARE, INDUSTRIAL, MANUFACTURING, HIGHER EDUCATION,
MISSION-CRITICAL, PUBLIC INFRASTRUCTURE, ENERGY AND AVIATION.

WE HAVE AN INTIMATE UNDERSTANDING OF CONSTRUCTION AND
INFRASTRUCTURE DEVELOPMENT, CORPORATE FINANCIAL STRUCTURES,
AND BUSINESS REQUIREMENTS FROM YEARS OF EXPERIENCE WORKING
ON PROJECTS RANGING FROM \$1M TO \$10BN IN VALUE.





AVIATION

COMMERCIAL
REAL ESTATE

INDUSTRIAL/
MANUFACTURING

TECHNOLOGY

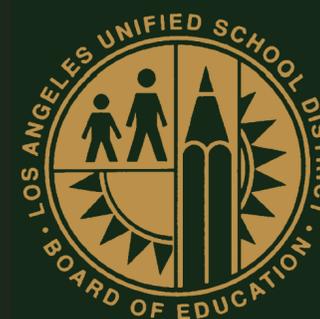


MISSION CRITICAL

PUBLIC WORKS

EDUCATION

PHARMA





AVIATION



Los Angeles World Airports (LAWA) is redeveloping LAX Terminal 6 as part of their multi-billion-dollar Capital Improvement Program. The Terminal 6 program includes a full apron replacement with new jet fuel system, new fire water system, construction of new holdroom areas, a new busing facility, new vertical conveyance for customs facilities access, and various other interior and infrastructure improvements – all while maintaining ongoing operations and a secure environment.

The Port of Seattle has invested in the North Main Terminal Redevelopment Program on the Seattle Tacoma (SEATAC) Airport. The program involves the infrastructure upgrade to existing domestic and international terminal facilities, including terminal Baggage Handling, TSA, Ticketing, Baggage Claim, Bridge and Vestibules upgrades.

Churchill served as the program management and financial controls team and was responsible for overall project delivery, including procurement, cost management, scheduling, and risk management. Churchill also assisted with financial tracking and earned-value analysis, cash flow modeling, and reimbursement application preparation.

Our teams have a successful track record in supporting projects across the aviation sector and have an intimate knowledge of the unique challenges present in this industry.

A scientist in a white lab coat and blue gloves is using a microscope in a laboratory setting. The scientist is wearing a white lab coat and blue gloves. The background shows laboratory equipment, including a microscope, a flask with red liquid, and a water bottle. The text "LIFE SCIENCES" is overlaid in the center of the image.

LIFE SCIENCES



We understand that Pharmaceutical and Life Science projects present their own unique challenges throughout design and construction and often require a much higher degree of planning, management, processes and controls to ensure overall success.

As design and construction standards are higher, costs increase and schedules get longer. Our expertise and tailored approach includes management and implementation of controls to support our clients on their most high-stakes and complex programs.

We have a wealth of experience in delivering large-scale capital projects for Pharmaceutical and Life Science clients across the US. Our project involvement spans labs, biotech manufacturing facilities and commercial buildings from inception to completion as well as on-going project controls support throughout construction.

Our involvement at the front end includes everything from due diligence and site selection to developing estimates and managing the procurement process.

We then develop, implement and administer controls that allow leadership to make informed decisions and efficiently manage projects.

We embed specific cost and schedule monitoring tools into the project life cycle and provide ongoing cost governance and construction audit support through project completion.

A wide-angle photograph of a modern industrial manufacturing facility. The scene is filled with complex machinery, including large cylindrical tanks, intricate piping systems, and metal walkways. The floor is clean and well-lit by overhead industrial lights. In the foreground, there are several metal mesh baskets or trays. The overall atmosphere is one of a busy, organized industrial environment.

INDUSTRIAL & MANUFACTURING



A leading beverage manufacturer was entering into planning for a large capacity manufacturing and bottling facility in the south-eastern United States. The overall project budget was estimated at \$500m and there was a need to bring the plant operational within one year in order to match a recent uptick in market demand.

Churchill was engaged by the executive leadership team of the company to help with site selection, pre-construction due diligence, and overall construction management of the plant. Churchill was responsible for all aspects of the construction lifecycle and the management of key project controls such as procurement, scheduling, and budget management. Additionally, Churchill generated various cost estimates to help validate the company's business case for the facility.

Churchill's success with the project was due in large part to our ability to respond and mobilize swiftly for new projects and challenges. Within the first month of engagement, Churchill had embedded a full program management team within the owner's organization and had rolled out a comprehensive controls structure. Additionally, Churchill was well aligned with the overall corporate goal of speed to market. This alignment helped our team to maintain efficient scheduling as a top priority and ultimately resulted in the project being delivered on time.

A wide-angle photograph of a modern data center. The room is filled with rows of server racks, each illuminated with a soft blue glow. The ceiling is high, with a complex network of metal beams and pipes. The floor is a light-colored, polished surface. The overall atmosphere is clean, organized, and technologically advanced.

DATA CENTER



A Tier-1 technology company continues to expand globally with new inventory sites and hyper-scale facilities. The annual multi-billion dollar investment objectives include the acquisition and development of new sites and infrastructure for various delivery models of hyperscale facilities. The development and management of the sites and commercial agreements are the responsibility of the data center division's Program Management Organization (PMO) in preparation for, and prevention of negative risks related to delivery of the initial capacity.

Churchill took on instrumental roles and leadership positions within the small initial project controls team that dynamically transitioned to a full PMO over the course of 18 months. Churchill led the review and redevelopment of existing internal and cross-functional project controls processes including; cost and schedule creation, tracking and management with associated operational templates. Churchill further led the roll-out and implementation of the project controls updates and new controls tracking software.

Our team is successfully leading and delivering the PMO with outstanding consistency across the global portfolio. The changes implemented have directly resulted in a reduction of negative cost and schedule impacts. Process enhancements have also led to better cross functional alignment, communication, and improved trustworthiness in data control.



CAMPUS DEVELOPMENT



Churchill is engaged with a Tier-1 technology client in the San Francisco Bay Area. We are supporting a capital program comprising over 100+ small projects with approximately \$40m annual budget.

This program has no clear scope and the budget is designated across different departments including: Transportation, Facilities, Culinary and Amenities.

The volume and varied nature of these small projects adds to the complexity of the program and the client requires a greater depth of project controls and cost management support.

Prior to Churchill's involvement on this program, no controls or single-source information bases were in place. This meant there was no visibility or transparency on spend and cash-flow projections. To address this, we collated data and documents in order to implement rigorous data organisation, folders, templates and cost-tracking mechanisms to improve overall project documentation.

Further, we enhanced and standardised communication and workflow. We set in place clearly defined processes for Proposal, Change Order Approvals, Billing, Accruals and Cash-Flow review and reporting.

To add value and cohesion, Churchill established extensive planning, control and forecasting systems to enable concise monitoring and management of budget. All of these implementations ensured solid tracking of this ever-evolving and diverse program.

We are now spearheading the development and implementation of strategic plans and program policies whilst maintaining an open dialogue with stakeholders to drive organizational success.



OUR TEAM



Our team includes professional engineers, chartered quantity surveyors and certified construction auditors - all with real-world project experience in planning, design, construction and operations across a wide variety of industries.

O U R C E R T I F I C A T I O N S I N C L U D E :



PROFESSIONAL ENGINEERS (PE)
CHARTED QUANTITY SURVEYORS (MRICS)
CERTIFIED CONSTRUCTION AUDITORS (CCA)
CERTIFIED FRAUD EXAMINERS (CFE)
PLANNING & SCHEDULING PROFESSIONAL (PSP)

LICENSED CONTRACTORS
PROJECT MANAGEMENT PROFESSIONALS (PMP)
LEED ACCREDITED PROFESSIONALS
CERTIFIED CONTROLS PROFESSIONALS
AACE



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